Manage Protect.

BidFin provides customers with payment flexibility for any Hardware, Software and/or Services acquisition.

**BidFin** 

Software **Payment Plans** 

- Customised Payment Plans
- SaaS & On Premise
- Cover 100% software only
- Bespoke payment capability
- Hardware, Services add on
- Variable Terms 6 60 months
- Fast, easy approval

Rental & Lease

- OPEX & CAPEX Solutions
- Market leading rates
- Hardware based transactions
- Variable terms 12 60 months
- Fast, easy approval

BidFin Payment Solutions allow customers to take advantage of the following benefits;

Improve deal economics by aligning cost with benefit

Align payments with deployment & consumption

S pread cost across multiple financial years

Improve cash flow by lowering point of entry

Competitive, flexible terms from 6 - 60 months

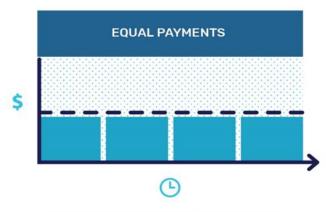
Covers 100% of invoice value

Align payments with budget cycle & cash flow

## **PAYMENT OPTIONS**

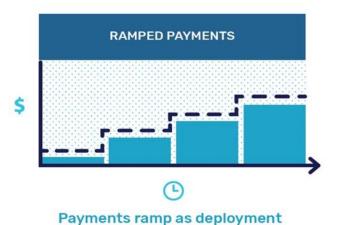
Payment Terms from 6 – 60 MONTHS Software Payment Plans, Rental, Lease

Customers can choose from a range of flexible payment options to suit every scenario



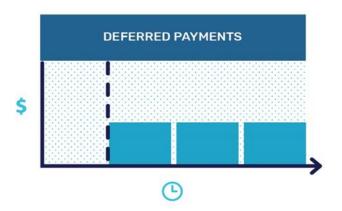
Upfront costs broken into equal monthly or quarterly payments.

Add products or services during term.

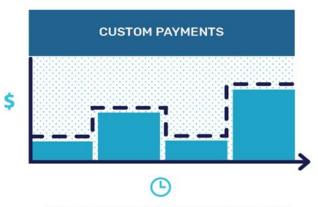


benefits realised.

Manage Protect.



Payments deferred to start of fiscal year or budget cycle.



Payments and timing vary to align with budget or cashflow.

## **RECURRING REVENUE FUNDING**

PRODUCT OVERVIEW



BidFin Recurring Revenue Funding is a proprietary and unique product for technology Managed Service Partners (MSP's) & SaaS Providers.



MSP's & SaaS vendors run into scale challenges due to having to procure IT equipment upfront only to service and collect revenue from an End Customer monthly over time.



This product solves for the financial constraints suffered at the hands of the MSP/SaaS provider caused by the shift to monthly billing for their End Customers.

## **FUNDING BENEFITS**

Unlock Growth

Repeatable

Reinvestment \$ Made Easy

**Flexible** 

Capital



Receive up to 90% of annual contracted value up front.



Choose which contracts to be prefunded.



No need to dilute equity to invest for growth.



No restrictions on hardware & software mix .

Speak to your BidFin Account Manager Give us a call on + 61 438 277 950 or email us at info@bidfin.io

## **CASH FLOW IMPACT**



Recurring Revenue Funding
Day 1



Standard Contract Terms
12 Months

- Receive up to 90% of the total 12-month contract value upfront
- Funds available for immediate re-investment!

**VS** 

- Receive contract value in instalments over 12-months.
- Funding in smaller increments over time.



